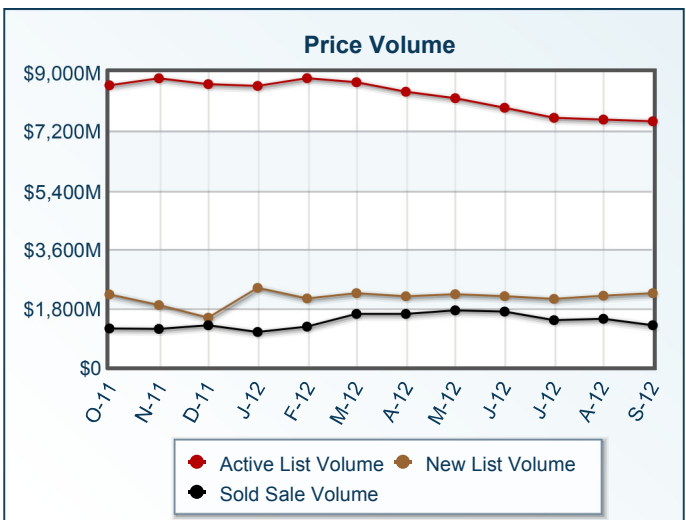
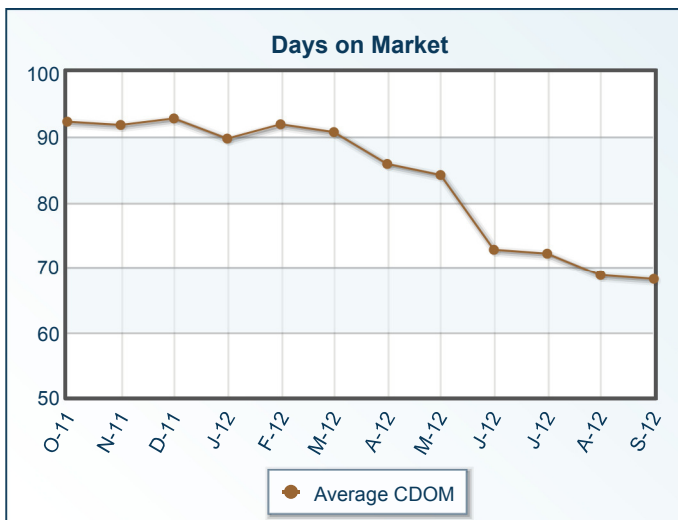
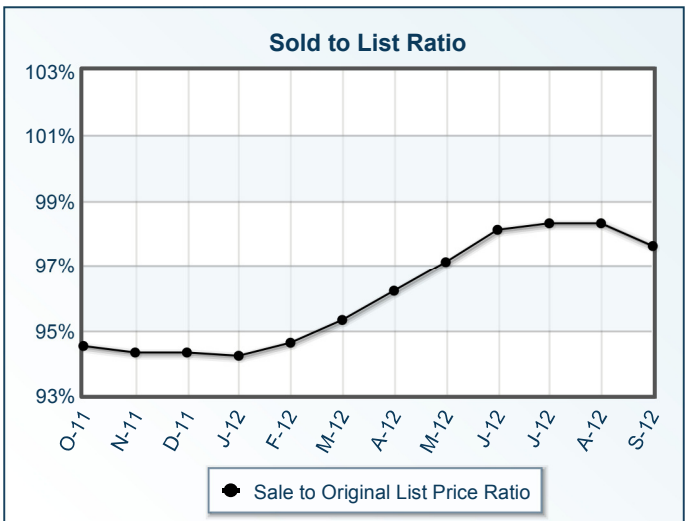
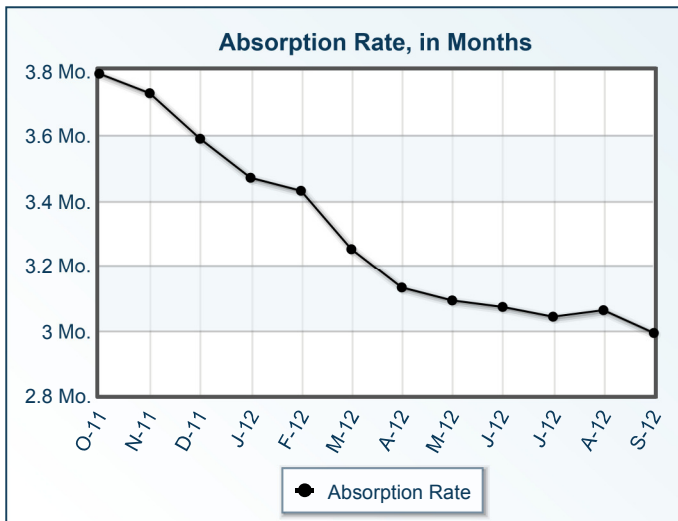
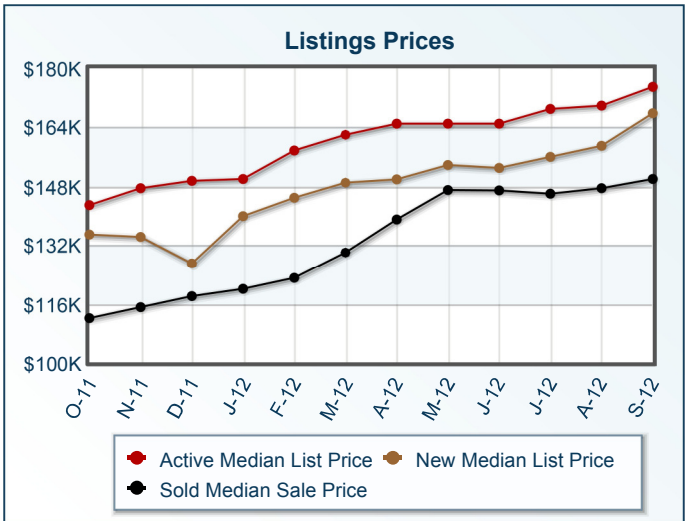
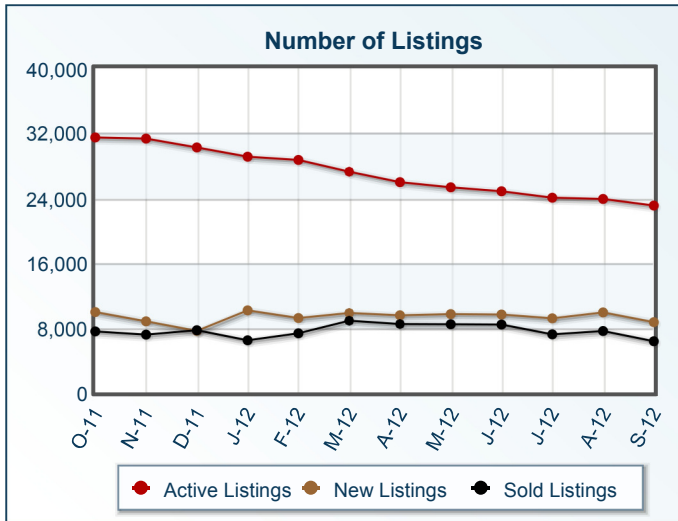


Market Summary

Residential, September 2012



Summary Statistics						
	Sep-12	Sep-11	% Chg	2012 YTD	2011 YTD	% Chg
Absorption Rate	2.99	3.82	-21.73	3.17	4.99	-36.47
Average List Price	\$324,570	\$267,607	21.29	\$245,180	\$207,091	18.39
Median List Price	\$175,000	\$139,900	25.09	\$150,000	\$120,000	25.00
Average Sale Price	\$199,055	\$152,927	30.16	\$188,487	\$156,905	20.13
Median Sale Price	\$150,000	\$113,000	32.74	\$139,000	\$110,000	26.36
Average CDOM	68	93	-26.88	73	85	-14.12
Median CDOM	33	45	-26.67	37	51	-27.45

	Sold Listings						Pending Listings						
	This Month			Year to Date			This Month			Year to Date			
	2012	2011	% Chg	2012	2011	% Chg	2012	2011	% Chg	2012	2011	% Chg	
0-30k	93	289	-67.8	1471	3339	-55.9	0-30k	87	307	-71.7	1550	3647	-57.5
30k-40k	117	342	-65.8	1760	3708	-52.5	30k-40k	89	345	-74.2	1778	3876	-54.1
40k-50k	156	357	-56.3	2063	3784	-45.5	40k-50k	149	341	-56.3	2080	3866	-46.2
50k-60k	154	447	-65.5	2300	4425	-48.0	50k-60k	141	392	-64.0	2211	4535	-51.2
60k-70k	222	516	-57.0	2870	5163	-44.4	60k-70k	195	457	-57.3	2649	5552	-52.3
70k-80k	242	583	-58.5	3276	5415	-39.5	70k-80k	194	551	-64.8	3075	5835	-47.3
80k-90k	239	512	-53.3	3501	5046	-30.6	80k-90k	243	447	-45.6	3315	5517	-39.9
90k-100k	289	430	-32.8	3403	4255	-20.0	90k-100k	256	443	-42.2	3320	4898	-32.2
100k-120k	601	795	-24.4	6807	7647	-11.0	100k-120k	478	740	-35.4	6430	8046	-20.1
120k-140k	690	760	-9.2	7175	6978	2.8	120k-140k	627	724	-13.4	7297	7390	-1.3
140k-160k	583	572	1.9	5848	5243	11.5	140k-160k	537	541	-0.7	6056	5563	8.9
160k-180k	470	417	12.7	4723	4089	15.5	160k-180k	408	389	4.9	4706	4351	8.2
180k-200k	388	304	27.6	3369	2898	16.3	180k-200k	337	309	9.1	3618	3270	10.6
200k-250k	598	574	4.2	6279	5328	17.8	200k-250k	582	508	14.6	6371	5451	16.9
250k-300k	457	402	13.7	4215	3332	26.5	250k-300k	372	370	0.5	4395	3695	18.9
300k-400k	526	359	46.5	4659	3565	30.7	300k-400k	373	339	10.0	4861	3742	29.9
400k-500k	203	153	32.7	1979	1502	31.8	400k-500k	158	143	10.5	2115	1613	31.1
500k-550k	50	42	19.0	550	504	9.1	500k-550k	55	38	44.7	539	444	21.4
550k-750k	107	74	44.6	1216	1031	17.9	550k-750k	85	94	-9.6	1313	1133	15.9
750k-1m	60	42	42.9	594	542	9.6	750k-1m	40	60	-33.3	644	634	1.6
1m-1.25m	24	12	100.0	232	227	2.2	1m-1.25m	9	14	-35.7	190	180	5.6
1.25m-1.5m	13	11	18.2	144	125	15.2	1.25m-1.5m	10	15	-33.3	185	190	-2.6
1.5m-2m	7	14	-50.0	137	135	1.5	1.5m-2m	11	16	-31.2	172	183	-6.0
2m-3m	5	8	-37.5	86	93	-7.5	2m-3m	6	13	-53.8	97	111	-12.6
3m+	4	2	100.0	40	41	-2.4	3m+	2	4	-50.0	48	50	-4.0
Totals	6298	8017	-21.4	68697	78415	-12.4	Totals	5444	7600	-28.4	69015	83772	-17.6

	Active Listings						New Listings						
	This Month			Year to Date			This Month			Year to Date			
	2012	2011	% Chg	2012	2011	% Chg	2012	2011	% Chg	2012	2011	% Chg	
0-30k	256	762	-66.4	2288	5260	-56.5	0-30k	85	381	-77.7	1659	4035	-58.9
30k-40k	393	961	-59.1	2742	5733	-52.2	30k-40k	121	387	-68.7	1985	4163	-52.3
40k-50k	471	1011	-53.4	3190	6068	-47.4	40k-50k	170	378	-55.0	2324	4260	-45.4
50k-60k	489	1327	-63.1	3426	7054	-51.4	50k-60k	182	398	-54.3	2450	4857	-49.6
60k-70k	710	1600	-55.6	4344	8719	-50.2	60k-70k	232	461	-49.7	3054	5884	-48.1
70k-80k	788	1817	-56.6	4974	9398	-47.1	70k-80k	286	619	-53.8	3486	6261	-44.3
80k-90k	853	1772	-51.9	5198	8919	-41.7	80k-90k	310	536	-42.2	3739	5863	-36.2
90k-100k	889	1640	-45.8	5162	8143	-36.6	90k-100k	323	535	-39.6	3775	5417	-30.3
100k-120k	1649	2550	-35.3	9589	12917	-25.8	100k-120k	668	860	-22.3	7220	8784	-17.8
120k-140k	2124	2394	-11.3	11046	12027	-8.2	120k-140k	897	854	5.0	8655	8319	4.0
140k-160k	1773	1936	-8.4	9139	9214	-0.8	140k-160k	808	672	20.2	7276	6284	15.8
160k-180k	1478	1659	-10.9	7396	7529	-1.8	160k-180k	677	543	24.7	5775	5118	12.8
180k-200k	1228	1363	-9.9	5785	5982	-3.3	180k-200k	497	423	17.5	4489	3966	13.2
200k-250k	2151	2357	-8.7	10292	10162	1.3	200k-250k	888	750	18.4	7960	6943	14.6
250k-300k	1750	1896	-7.7	7680	7302	5.2	250k-300k	671	549	22.2	5869	4977	17.9
300k-400k	2096	2122	-1.2	8930	7932	12.6	300k-400k	720	607	18.6	6760	5374	25.8
400k-500k	1104	1041	6.1	4313	3825	12.8	400k-500k	383	305	25.6	3160	2490	26.9
500k-550k	311	302	3.0	1101	1050	4.9	500k-550k	115	78	47.4	815	676	20.6
550k-750k	911	956	-4.7	3154	3105	1.6	550k-750k	262	195	34.4	2129	1831	16.3
750k-1m	652	716	-8.9	1931	2070	-6.7	750k-1m	147	109	34.9	1228	1156	6.2
1m-1.25m	202	214	-5.6	607	629	-3.5	1m-1.25m	40	28	42.9	376	333	12.9
1.25m-1.5m	205	258	-20.5	622	700	-11.1	1.25m-1.5m	55	35	57.1	355	364	-2.5
1.5m-2m	251	280	-10.4	686	737	-6.9	1.5m-2m	57	33	72.7	391	369	6.0
2m-3m	214	229	-6.6	533	578	-7.8	2m-3m	31	38	-18.4	278	283	-1.8
3m+	174	176	-1.1	354	371	-4.6	3m+	21	18	16.7	173	144	20.1
Totals	23122	31339	-26.2	114482	145424	-21.3	Totals	8646	9792	-11.7	85381	98151	-13.0

Prepared by Andrew
Robb

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